

Paul H. McAfee, MBA, PhD ABD
181 Lincoln Ave., Lockport, NY 14094

Education

- Ph.D. Candidate (ABD) in Education – Curriculum, Instruction, and the Science of Learning, University at Buffalo, Graduate School of Education. Stage 3 – Dissertation. GPA 3.98/4.00. Expected conferral in June 2022.
- MBA, Simon Business School, University of Rochester, 1995. GPA 3.73/4.00. Beta Gamma Sigma.
- B.A., Philosophy (Mathematical Linguistics) & Radio, Television and Film Production, University of Maryland, 1974. Graduated Phi Beta Kappa and with Honors in Philosophy. GPA 3.55/4.00.

Teaching and Academic Experience

- 8/2014 – Present State University of New York (SUNY), Research Foundation (RF), Singapore, Instructor of Business, Bachelor of Science in Business Management Program (for SUNY UB School of Management). Teaching Capstone *Fundamentals of Strategic Management* plus *Entrepreneurship & Small Business*.
- 1/2014 – Present Daemen College, Adjunct Faculty, M.S. in Global Business Degree Program.
- 7/2019 – 6/2021 University of North Carolina at Asheville. Visiting Lecturer of Management.
- 1/2019 – 6/2019 Canisius College, Buffalo, NY. Teach the capstone undergraduate and MBA strategic management courses as an adjunct to fill in until a full-time professor arrives in fall.
- 5/2015 – 5/2019 State University of New York, University at Buffalo, School of Management, Adjunct Instructor of Business – Summer Session 1. Teaching capstone *Fundamentals Strategic Management*.
- 8/2016 University of Science – Vietnam National University, Ho Chi Minh City. M.S. *Marketing for Science Majors* course.
- 9/2015 – 8/2016 Daemen College, Assistant Professor of Business, Amherst, NY.
- 5/2015 University of Science – Vietnam National University, Ho Chi Minh City. M.S. *Marketing for Science Majors* course.
- 2/2014 – 3/2014 International School, Vietnam National University, Hanoi, Vietnam, Adjunct Faculty, International Business Degree Program. Teaching *Operations Management*.
- 10/2013 – 12/2013 University of Science – Vietnam National University, Ho Chi Minh City, Program Development Manager, International Training and Education Center, Developed part-time employment, internship, and job placement programs, for students in the business and information technology programs.
- 3/2012 – 5/2017 Keuka College – China & Vietnam Program, Adjunct Professor of Business. Multiple eight-week contracts each year. Bachelor of Science in Business Management Program in Xiamen, China, and Hanoi & Ho Chi Minh City, Vietnam.
- 2010 – 2013 University of Rochester, Research Associate, Department of Clinical and Social Sciences in Psychology.

Academic Recognition

- 2018 SALUTE, veterans' national honor society.
- 1995 Beta Gamma Sigma, business national honor society.
- 1975 Phi Beta Kappa, humanities national honor society.

Professional Experience

- 2000 – 2012 Managing Member, **eXubrio Group LLC**, strategy and marketing consulting.
- 2007 – 2011 President and Majority Shareholder, **Aduo, Inc.**, VA hospital construction.
- 2001 – 2002 Chief Marketing Officer and Vice President of Sales, **HarmonyCOM, Inc.**
- 1999 – 2000 Senior Vice President, North America, **American Management Association.**
- 1998 – 1999 Vice President, Sales and Marketing, **American Sigma, Inc. (Danaher, Corp.).**
- 1996 – 1998 Vice President and General Manager – Philadelphia Market, **Sprint.**
- 1991 – 1996 Director, Marketing Process Development, **Eastman Kodak Company.**
- 1989 – 1991 Vice President of Sales and Marketing, **Charles Beseler Company.**
- 1982 – 1989 National Sales Manager, Canada, **Ilford, Ltd.**
- 1975 – 1982 Sole Proprietor (Sales Representation), **Paul McAfee & Friends, Ltd.**
- 1973 – 1975 Sales Representative, **Braun North America (Div. of Gillette).**

Other Professional Roles

- 2007 – 2015 Public Image Director, Rotary District 7090, **Rotary International District 7090.**
- 2003 – 2012 Entrepreneur-in-Residence – Baird Research Park Technology Incubator, **State University of New York, University at Buffalo.**

Post Graduate Executive Development and Leadership Education Programs

- 2001 – 2002 Technion-Israel Institute of Management, *Management Program for Emerging Companies*, Tel Aviv, Israel.
- 1996 Center for Creative Leadership (CCL), *Leadership Development.*
- 1995 Columbia University Graduate School of Business, *Leading and Managing People.*
- 1995 Columbia University Graduate School of Business, *Marketing Management.*

Volunteer Service and Awards

- 2018 – Present Vice President, Vietnam Veterans of America Chapter 268, Lockport, NY.
- 2013 – 2017 Charter President, Rotary E-Club of Southern Ontario, Canada, and Western New York (SOWNY), USA. Co-Founder. President, Rotary Club of Amherst (2010-2011 & 2004-2005). Currently a member of the Rotary Club of Lockport, NY.
- 2005 – Present Rotary International Paul Harris Fellow +8 recognition awards.
- 2005 Amherst Chamber of Commerce 2005 Champions award for assistance to economic development in the Amherst and Buffalo, New York, markets.
- 2005 Certificate of Special United States Congressional Recognition.
- 2005 New York State Assembly 2005 Champion Award.
- 2003 – 2013 Rotary International, USA. President, Rotary Club of Amherst (2004 & 2010).
- 1986 – 1989 Member, Rotary International, United Kingdom, Second Vice President. Rotary International, Markham Ontario, Canada.

Military Service

- 1968 – 1971 Sergeant E-5, United States Army: Communication Chief (84B40) and Combat Photographer (31G40), Vietnam and Germany.
Military Decorations: Army Commendation Medal, National Service Defense Medal, Vietnam Service Medal, Republic of Vietnam Campaign Medal.